



# Join the Orchestra!

Zeswitz Music  
 Rent Online: [www.ZeswitzMusic.com/rent](http://www.ZeswitzMusic.com/rent)  
 Phone: 610.406.4300 Fax: 610.898.8032

Parents, we're here to help!  
 Zeswitz Parent Hotline  
 (Monday-Friday 10am to 5pm)  
 (610) 406-4300, select option #2  
 Email Support  
 (24/7 x 365)  
 Rentals@ZeswitzMusic.com

**THE TOP 5 REASONS**  
 to rent your instrument from Zeswitz

- 1. WEEKLY SCHOOL SERVICE  
No Trips to the Music Store!
- 2. NO HIDDEN FEES  
Know all the costs up front!

- 3. NO-RISK COVERAGE  
Accidents happen. Don't pay!
- 4. EASILY SWITCH INSTRUMENTS / SIZES  
Exchange any time!

- 5. YOU CAN OWN YOUR INSTRUMENT  
APPLY 100% OF RENTAL FEES  
Enjoy a lifetime of music!
- Rent online in minutes at [www.ZeswitzMusic.com](http://www.ZeswitzMusic.com)

## Step 1: Decide what Level is Right for Your Child

Beginners start at every level:	Level 1	Level 2 "Enhanced"	Level 3 "Superior"
	Everything a successful beginner needs, guaranteed. Configured with care by Zeswitz luthiers in our workshop.	Upgraded bow and strings for better sound for all players. Shoulder rest / endpin anchor for improved posture.	Superior Level 3 instruments are thinner to produce bigger sound. Pro bows, pro strings, shoulder rest/endpin anchor.

## Step 2: Select The Instrument, Level, and Size

Circle Correct Instrument/Size  
 (Not sure? Visit [ZeswitzMusic.com](http://ZeswitzMusic.com) for a sizing guide)

Select Your Level (✓)  
 (Not sure? See descriptions above or visit our website for more info)

**Introductory Period**  
 One-Time Introductory Rental Fee:  
 This includes: Your Rental Fee, Free Loss and Damage Replacement Coverage, and Free Delivery  
 One-Time Introductory Maintenance Coverage:  
 Zeswitz will exchange or repair your instrument free of charge. A must-have for students.  
 One-Time Introductory Period Total:

	Violin			Viola			Cello			Bass						
	Violin: 1/16 1/10 1/8 1/4 1/2 3/4 4/4						Cello: 1/10 1/8 1/4 1/2 3/4 4/4						Bass: 1/8 1/4 1/2 3/4			
	Level 1		Level 2 Enhanced		Level 3 Superior		Level 1		Level 2 Enhanced		Level 3 Superior		Level 1		Level 2 Enhanced	
	\$59.99	\$74.99	\$89.99	\$104.99	\$119.99	\$149.99	\$159.99	\$219.99	\$199.99	\$259.99						
	\$19.99 For 6 Months Plus Tax						\$39.99 For 6 Months Plus Tax						\$39.99 For 6 Months Plus Tax			
	\$79.98	\$94.98	\$109.98	\$144.98	\$159.98	\$189.98	\$199.98	\$259.98								

Then, after your introductory period ends, your rental will continue automatically until you return or purchase your instrument. Want to purchase your instrument? You can apply your paid Rental Fees towards ownership at any time during your rental. See reverse for details.

**After your Introductory Period**  
 Monthly Rental Fee:  
 This includes: Your Rental fee, Free Loss and Damage Replacement Coverage, and Free Delivery  
 Monthly Maintenance Coverage:  
 Zeswitz will exchange or repair your instrument free of charge. A must-have for students.

\$14.99	\$19.99	\$24.99	\$19.99	\$29.99	\$39.99	\$36.99	\$52.99						
\$4.99				\$9.99		\$14.99							

## Step 3: Select Your Accessories and Delivery, Subtotal

Your one-time introductory period subtotal (from above) \$ \_\_\_\_\_

A music stand is essential for proper playing posture and technique  \$ 12.99

The music method book is required by your student's instructor. Essential Elements  \$ 10.99

Your Subtotal For Today: \$ \_\_\_\_\_  
 Sales Tax will be calculated and added for you

**iPhone, Android, iPad Users:**  
 Put down that pen!  
 Rent instantly from your computer or mobile device!  
 Skip the paper, save a tree, and visit [www.ZeswitzMusic.com/rent](http://www.ZeswitzMusic.com/rent)

Please Deliver to my Child's School (listed below) in time for:  
 ASAP-I need the instrument now  Please hold for beginners' first lessons

## Step 4: Contact Information and Signature

PARENT or GUARDIAN Last Name \_\_\_\_\_ PARENT or GUARDIAN First Name \_\_\_\_\_ School District \_\_\_\_\_  
 STUDENT Last Name \_\_\_\_\_ STUDENT First Name \_\_\_\_\_ Pottsgrove School Building \_\_\_\_\_  
 PARENT or GUARDIAN Email \_\_\_\_\_ PARENT / GUARDIAN Work Phone \_\_\_\_\_ PARENT / GUARDIAN Best Contact Phone \_\_\_\_\_  
 Billing Address \_\_\_\_\_ Apt# \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
 Required: Major Credit or Debit Card (Circle one: VISA MC AMEX DISC ) Exp. Date (MM/YY) \_\_\_\_\_

I have read both sides of this agreement and agree to all terms and conditions. I authorize Zeswitz Music to charge my initial and monthly payments listed above to the card listed above.  
 Parent/Guardian and Cardholder Signature \_\_\_\_\_ Date \_\_\_\_\_

# Zeswitz Music's 5 Terms and Conditions (Only 360 words)

Zeswitz Music owns the instrument. We are pleased to rent it to you under the following 5 conditions:

- 1. You will pay all fees as described on your order.** The first rental period begins when the instrument is delivered. Future rental periods will begin automatically until you return the instrument (see #3) or take ownership (see #2). We will charge fees to your credit or debit card at the beginning of each rental period. When you take ownership, maintenance continues until cancelled.
- 2. We will apply all Rental Fees you pay towards the purchase of the rented instrument.** Taxes and Maintenance Fees do not apply. When your paid Rental Fees equal the purchase price of the instrument, you will own it. If you purchase the instrument sooner, you will receive a 20% discount off the difference between your paid Rental Fees and the purchase price. You can apply half your Rental Credit to purchase an upgraded "step-up" or professional model instrument.
- 3. You can return your instrument at any time by calling us at (610) 406-4300 for instructions.** If you return an instrument without calling first, fees will continue until we receive the instrument. Each student may receive only one introductory period per instrument. If you discontinue your rental without purchasing an instrument, you may not apply your paid Rental Fees to any future purchase. Once any rental period begins, no portion of that period's fees are refundable.
- 4. We will repair and maintain the rental instrument at no additional charge.** If necessary, we will replace it. We will do our best to provide a loaner instrument while work is being performed. Normal wear items (such as strings, bow hairs, cork, etc.) are included. Consumables (such as reeds, oil, cork grease, cleaning cloths, etc.) are not. *We trust you to please take good care of our instrument. Damage caused by neglect, abuse, and/or deliberate misuse is your responsibility.*
- 5. You can exchange a string instrument for a larger size at any time. You can exchange a band instrument for another like-new or used band instrument (with your teacher's approval) as soon as your first rental period ends.** All paid Rental Fees apply to future purchase.

## ATTENTION: COLLECTIONS NOTICE

IF YOUR ACCOUNT BECOMES DELINQUENT, ZESWITZ MUSIC (OR THE COLLECTIONS AGENCY OF ITS CHOICE) RESERVES ALL RIGHTS TO COLLECT ANY UNPAID AMOUNTS AND THE FULL RETAIL VALUE OF THE INSTRUMENT RENTED TO YOU. RENTAL FEES WILL CONTINUE TO ACCRUE UNTIL THE ACCOUNT IS PAID IN FULL. A LATE FEE OF \$10.00 WILL BE ASSESSED THIRTY DAYS AFTER THE DUE DATE AND AGAIN EVERY THIRTY DAYS UNTIL THE ACCOUNT IS PAID IN FULL. IF THE ACCOUNT BECOMES NINETY DAYS PAST DUE, THE FULL VALUE OF THE INSTRUMENT SHALL BECOME DUE IMMEDIATELY. A FEE OF \$25.00 WILL BE ASSESSED FOR ANY CHECKS RETURNED FOR INSUFFICIENT FUNDS. YOU SHALL BE RESPONSIBLE FOR ALL COLLECTION AND LEGAL COSTS INCURRED.

	Level	Violin	Viola	Cello	Bass	Or...
Full Size Instrument Prices	Level 1	\$900.00	\$900.00	\$1,395.00	\$2,950.00	• Return at any time, or switch instruments
	Level 2	\$950.00	\$950.00	\$1,495.00	\$3,095.00	• Purchase sooner for a 20% discount off the remaining balance
	Level 3	\$1,100.00	\$1,150.00	\$1,795.00	—	• Apply half your Rental Fees toward a "step-up" or professional instrument.

### NOTICE

You are renting this property. You will not own it until you make all of the regularly scheduled payments or you use the early purchase option. You do not have the right to keep the property if you do not make required payments or do not use the early purchase option. If you miss a payment, Zeswitz can repossess the property, but you may have the right to the return of the same or similar property. See the contract for an explanation of your rights.